
Xstream Silver Authorized Reseller

The Silver Authorized Reseller designation is designed to recognize and reward you with credibility in the marketplace. As a Xstream Silver Authorized Reseller, you'll receive a wealth of sales and marketing information, tools, and support.

Reseller Benefits

With each level of certification, you benefit from an increased level of support from Xstream Solutions, including access to technical support, productivity tools, online training, marketing resources and sales promotions.

As a Silver Authorized Reseller, you can receive the following benefits:

Sales and Marketing Support

- ✍ Marketing/Sales Tools And Support
Company will provide enhanced marketing and sales tools to support Silver Authorized Resellers sales activities in achieving program requirements.
- ✍ Certified Reseller Web Access
Authorized Resellers will have access to a password-protected Reseller Website to download marketing materials, schedule training, request second and third level tech support, demo and internal use software, learn of seminars and workshops, obtain business intelligence, obtain additional sales tools, and order collateral.
- ✍ Reseller Logo

Company will provide Authorized Resellers with approved logos and guidelines to display on marketing, collateral, Reseller Websites, and on premise.

☞ Collateral

Silver Authorized Resellers will have access to available white papers, business case studies, demo scripts, presentation material, and other collateral to support their marketing activities.

☞ Purchasing

Silver Authorized Resellers have the opportunity of purchasing units directly through Xstream.

Training & Education

☞ Basic Technical Training

Silver Authorized Resellers are entitled to receive Basic Company Product Technical training as available. Please see pricing guidelines.

☞ Advanced Technical Training

Silver Authorized Resellers are entitled to receive Advanced Company Product Technical training as available. Please see pricing guidelines.

Technical Support

☞ Technical Support Package

Silver Authorized Reseller may receive Company Product technical support according to the pricing guides

Reseller Requirements

Following are the requirements to reach the Silver Authorized level within the Certified Reseller program

- ⌘ Reseller Application
Potential Resellers must complete the Reseller Application. In addition, the Reseller Agreement must be reviewed and signed by a company official.
- ⌘ Complete/Updated Reseller Profile
The Reseller Profile must be complete and updated annually in order to ensure ongoing certification and the associated benefits.
- ⌘ Communication Access
Resellers are required to have access to Electronic mail, Internet connection, and fax and to provide the requested contact information (within the original application and ongoing Reseller Profile).
- ⌘ Company Product Reseller Logo On Reseller Website
Authorized Resellers are allowed to display the approved Xstream logos on applicable Websites and materials. This logo should be linked to www.xstreamolutions.com.
- ⌘ Annual Re-Qualification
Authorized Resellers must submit a re-qualification form and other relevant information dictated by the current Reseller requirements on an annual basis.